Cambridge
English Skills Test
Business

Candidate Booklet

Speaking Test

Access Arrangements

Hearing Impaired Version

SAMPLE TEST

PV1

© Cambridge University Press & Assessment 2026

PART 2

SENTENCE 1
The team needs sales staff who can speak more than one language.

SENTENCE 2
The 5% discount is only on orders over $10,000.

SENTENCE 3
Have the long-term goals of the company changed?

SENTENCE 4
Your account will become active on receipt of the first payment.

SENTENCE 5
Mrs Atkins called to say that she is away at a marketing conference this week.

SENTENCE 6
The R & D budget has been frozen for five years but will increase again next January.

SENTENCE 7
The organization, which has its headquarters in Canada, has now expanded into many European countries.

SENTENCE 8
The best way to reduce distribution costs is to use our subsidiary to transport goods.

PART 3

You will talk about a topic. First, you will read the task and prepare what you are going to say. You will then have 1 minute to talk about the topic. Please speak for all the time you have.

Talk about a training course you have attended for your work.

You should say:

– what the course was

– why you did the course

– whether you would recommend this course.

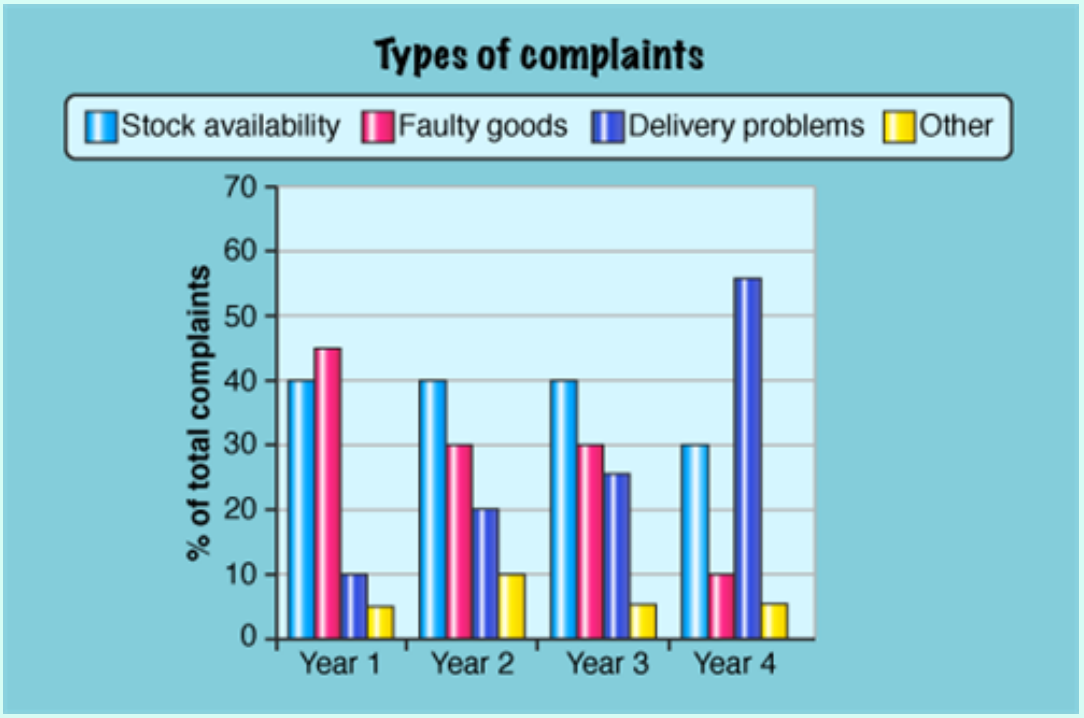
PART 4

You will talk about some visual information. First, you have some time to look at the information and prepare what you are going to say. You will then have 1 minute to talk about the information. Please speak for all the time you have.

Your manager has asked you for information about the types of complaints your company has received.

This chart shows the percentage of total complaints received during Years 1 – 4.

Look at the chart and then talk about the information, describing how the types of complaints changed during the four years.



PART 5

You will hear five questions about a topic. First, you have some time to read the task. After you hear each question, you will have 20 seconds to give your answer. Please speak for all the time you have.

A business owner is thinking about using sponsorship to publicise their company. The owner wants to find out your opinion about the best way to organize a sponsorship programme.

She/He will ask you questions about:

– benefits for companies

– who to sponsor

– length of sponsorship

– possible problems

– judging success